

CORPORATE FINANCE.

THE “GO-TO” ADVISER FOR SUCCESSFUL PRIVATE BUSINESSES ACROSS THE MIDLANDS AND BEYOND...

> **Tailored approach**

We listen, ensuring we adapt to clearly defined client-priorities

> **Knowledge & expertise**

‘Big firm’ backgrounds, impressive deal track records & culture of maximising value

> **Commerciality & empathy**

Unique to having established, acquired, built & sold businesses ourselves

> **Full range of deal support services**

From diligence to tax - other than the legals, we can cover the lot

EXPERTISE DEPTH.

- > Strong transactional expertise - £2m - £100m in value, across all OMB sectors
- > Most active in Tech, Property, Manufacturing, Engineering, Healthcare, Energy & Recycling

BUY SIDE.

- > **Private business specialists**
- > **Trade sales**
 - > UK / International buyers
 - > Full vs targeted processes
 - > Lead advisory up to £100m
- > **Investor / VC / Private Equity Sales**
 - > UK & international players
 - > Wide-ranging structures
 - > Supporting roles up to £300m
- > **Wider successions**
 - > Family / senior teams
 - > Management & employee ownership
 - > Funding options
- > **DD Handling - Financial & Tax**
 - > Lead advisory integrated
 - > Knowing the detail
 - > Commercially-tuned, but robust when needed

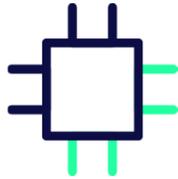
SELL SIDE.

- > **Supporting clients & funders alike**
- > **Trade acquisitions**
 - > UK / International targets
 - > Vertical / horizontal integrations
 - > Lead advisory up to £50m
- > **VC / Private Equity / Debt-funders**
 - > Widely lender-panelled
 - > Financial & tax diligence combined
 - > Funding up to £30m
- > **Private investor / MBIs**
 - > Investment profiling
 - > Family offices / HNW / EIS structures
 - > Financial & tax diligence
- > **DD Handling**
 - > Across all acquisition forms
 - > Dedicated team of 10 people
 - > Work to tight deadlines

RECENT TRANSACTION EXAMPLES.



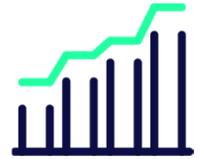
Trade sale of software business to UK corporate



Trade sale of electrical engineering design & build business



Bank funded management buy-out of automotive sector supplier



Next gen vendor-financed family business succession of B2B consultancy



Sale of minority interest in insurance sector services supplier to international corporate



Sale of majority interest in building safety manufacturer to private equity



Property business restructure, separation and part-sale



Sale of majority interest in chemicals business to an employee ownership trust

OUR SERVICES.



Mergers & Acquisitions



Deal negotiation



Succession planning



Management / Employee buyouts



Transactional tax



Strategic planning



Fundraising



Valuations & benchmarking



Due Diligence



Post-deal support

SENIOR TEAM



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